

Quarterly Profile: ATUL KUMAR DAS**Period: January 2022 – March 2022***A) Academic (student related)*

Courses	Class /Semester	Paper	Chapter /Topics /Action
HS	1	Salesmanship and Advertising	Types of Salesman , Window Dressing
M.com	IV	Entrepreneurship Development	Unit 3 –EDP – meaning, relevance, evaluation (in context to N.E. Region) : COMPLETED Unit 4 – Sources of Business Idea (in progress)
B.Com (H)	VI	GST Law and Practice	Unit 1 - Concept and features of indirect taxes; History of indirect taxes in India, Principal indirect taxes in India. Direct and Indirect Taxes : COMPLETED
B.Com (H)	IV	Entrepreneurship –I	Unit 3 – EDP - meaning, relevance : COMPLETED Role of govt. (in progress)
B.Com (NH)	VI	Personal Selling and Salesmanship	Unit1: Introduction to Personal Selling: Nature and importance of personal selling, myths of selling.Difference between personal Selling, Salesmanship and Sales Management, Characteristics of a good salesman, types of selling situations, type of salespersons, Career opportunities in selling. COMPLETED

B) Examination related tasks

- 1) Engaged as an invigilator in B.A/B.Com 1st, 3rd & 5th Semester Examination, 2022.
- 2) Assistant at Zonal Officer under Dibrugarh University for B.Com 1st semester Examination 2021 at Golaghat Commerce College Examination Zone 2022
- 3) Engaged in paper checking of M.Com 3rd Semester Examination, 2022 (Paper – Business Ethics)

C) IQAC task

Preparation of Gender Report

D) Academic (self)

Presented paper titled “Issues of Banana Farming in Assam and Prospects of Value Addition at Farmers Level : An Analysis” at National Seminar on Rural and Agricultural Marketing in North East India: Problem and Prospects organized by the Department of Business Management, Golaghat Commerce College, Golaghat on 18th & 19th February, 2022

E) Extension activities

Performed the role of Auditor (2021-2022) for Golaghat Commerce College Thrift Society Ltd., Golaghat.